Lili Pan



Position： Partner

Practice Areas： Foreign-related Legal Affairs　Civil and Commercial Litigation and Arbitration　Corporate Compliance

Languages： Chinese　English

Firm Consultation Hotline： 400-700-3900

E-mail： panlili@king-capital.sh.cn

Office： Shanghai

Professional Experience

Ms.Lili Pan has 20 years of in-depth professional experience,including 13 years of full-time practicing lawyer experience,with a dual background of working at a Fortune Global 500 enterprise and full-time legal practice at a law firm.She has long focused on three core practice areas:cross-border legal services,commercial dispute resolution,and corporate compliance,with particular expertise in handling complex and intractable cases.
She is proficient in English as a working language,with solid hands-on experience in full English commercial arbitration proceedings and cross-border negotiations.With a deep understanding of clients'commercial demands,she excels at aligning legal strategies with clients'business objectives and flexibly deploying legal tools to deliver holistic solutions covering litigation/arbitration,negotiation and compliance.She has earned long-standing trust from clients through her high degree of professionalism,rigorous professional conduct and meticulous approach to legal practice.

Representative Cases and Projects

Represented a U.S.-funded trading company in a sales contract dispute arbitration against a technology company(CIETAC,with English as the arbitration language).Leveraging arbitration proceedings to facilitate settlement,she assisted the client in fully recovering the outstanding principal and accrued interest,followed by a withdrawal of the arbitration claim.

Represented a German logistics company in disputes arising from an international railway through transportation contract and a contract for the carriage of goods,with the disputed amount exceeding CNY 10 million.

Represented a wholly Swiss-owned machine tool company(defendant)in a product liability lawsuit.The case was successfully resolved through mediation,with the client not required to pay any damages.

Represented a Taiwan-based knitting company in a cross-border sale of goods dispute against a Dongguan-based garment company.Won the case at the second instance and successfully assisted the client in recovering all outstanding debts.

Represented a U.S.-funded chemical materials company in a third-party objection to enforcement case.The court upheld the client’s objection,successfully preserving substantial assets for the client.

Represented the client in a series of sales contract disputes triggered by commodity price fluctuations.Secured full victories through a combination of settlement,mediation and court judgments,and achieved 100%payment recovery for the client.

Represented a power technology company in a negotiable instrument dispute against a Guangxi-based wind power company,fully recovering over CNY 6 million in outstanding principal and accrued interest for the client.

After securing a favorable judgment in a"debt disguised as equity"dispute,she successfully achieved a high-proportion recovery for the client,despite the adverse circumstance that the debtor already had multiple unresolved pending enforcement cases.

Represented a branch office of an insurance company(respondent)in an insurance contract dispute arbitration against a bank branch(CIETAC).The arbitral tribunal dismissed all of the applicant’s claims,securing a complete victory for the client.

Represented a Shenzhen-based optoelectronic company in a sales contract dispute.Guided the client through the entire process of trial,enforcement and bankruptcy reorganization,and ultimately secured bankruptcy distribution proceeds for the client to recover part of its actual losses.

Represented a Shanghai-based architectural consulting firm in a service contract dispute against a Nanjing-based real estate company.Facilitated a

settlement through targeted negotiations,assisted the client in recovering all outstanding service fees,and then withdrew the lawsuit.

Represented a food company in a case involving malicious complaints alleging food safety violations.Through the submission of professional legal opinions and proactive communication with the regulator,obtained a decision from the local Market Supervision and Administration Bureau to dismiss the complaint and not to file a case,sparing the client from administrative penalties and high compensation claims.

Assisted a Shanghai-based environmental technology joint stock company in successfully listing on the National Equities Exchange and Quotations(NEEQ,commonly known as the"New Third Board");provided specialized legal due diligence and transaction support for an investment management company’s equity investment project in a manufacturing enterprise.

Provided specialized legal services for enterprises,including overseas structure establishment,compliance system building,foreign direct investment and equity transfer matters.

Provided ongoing legal advisory services for enterprises in industries including auto parts,food,logistics,construction and design,and built customized,fully implementable compliance systems for each client.

Professional Appointments and Affiliations

Member of All China Lawyers Association
Member of Shanghai Bar Association

Education

Master of Laws(LL.M)in International,Commercial and European Law,the University of Sheffield,UK
Bachelor of Laws(LL.B)in Laws,Guangxi University,China